

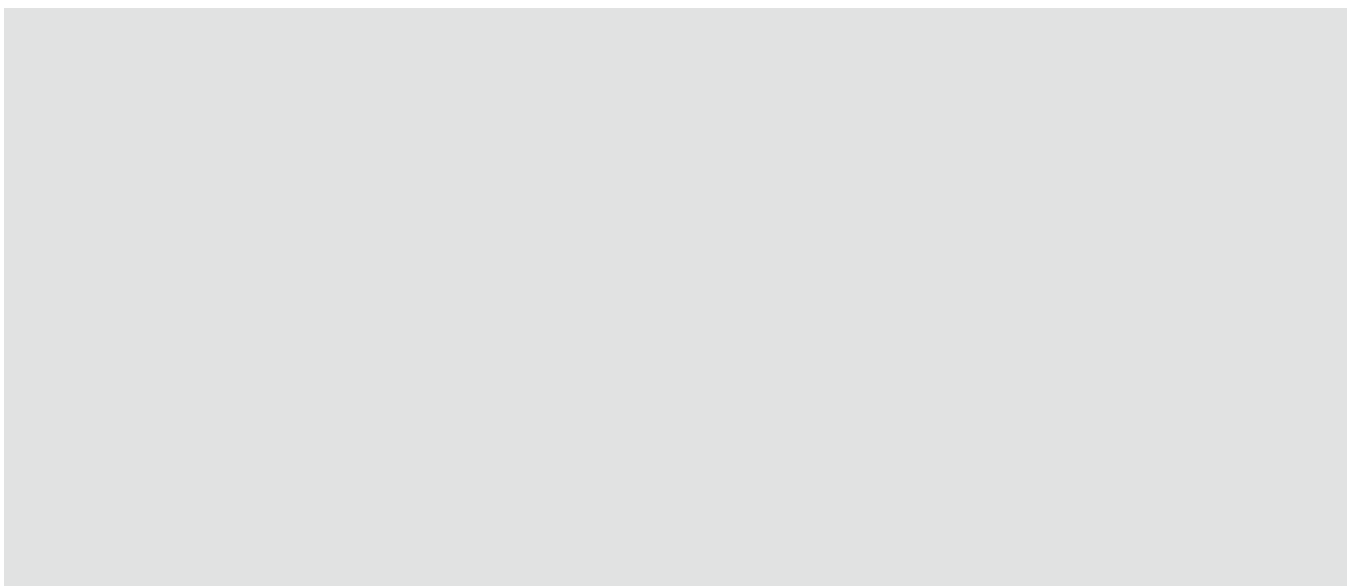


IBSuite for MGA's

# Increased Competitiveness

Through Improved Customer Service and Business Productivity

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PRM P B R M M B MP M M  
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An IBA case story



“For our customers, their final policies fully match the quotes they received and case handling has become much easier. IBSuite has enabled us to set up and launch new IT supported products within four hours. This is an obvious competitive advantage and makes it possible for us to utilize market potentials at the right moment in time. All in all, it gives us a unique position in the insurance market.”

“As the CEO, the reporting module is valuable for me - it gives me an excellent business overview. It is an obvious advantage to always to be able to extract the latest performance reports so I can evaluate our current business status. Compared to a more historical status report and potentially erroneous estimates, IBSuite saves me considerable time and gives me a higher degree of security when making decisions.”

IBSuite adapts to the market quickly, enabling customers to introduce new insurance products fast and sell them immediately so sales channels and/or agents can serve clients faster and more effectively.

“We deliver faster and give our clients a much better service experience, and it does not require an entire IT department to get started using IBSuite.”

## About IBA

- Complete 360° customer view
- Comprehensive business processes support—  
from quote to claims
- Seamless integration
- Scalable white-label capabilities
- Diversified campaign support
- Speedy configuration and implementation of new  
products and channels
- Automatic, assisted or manual underwriting
- Extensive bordereaux capability



Gl. Kongevej 1  
1610 København V  
Denmark  
T: +45 70209023  
E: info@ibapplications.com



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